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PRESS RELEASE

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THERMO FISHER EXPERIENCES IMMEDIATE ROI FROM DATACRAFT SOLUTIONS' PULL-BASED INVENTORY REPLENISHMENT

DURHAM, NC - Since using Datacraft Solutions' Signum inventory replenishment system, Thermo Fisher Scientific reduced the inventory put on the system by 10% which yielded significant savings. Suppliers visited the Thermo Fisher facility to increase the pricing because of the labor intensive process of receiving and working with their orders. After executives demonstrated and explained the impacts that resulted from the Signum system, the company decided not to increase their pricing.

According to Datacraft Solutions' CEO Stephen Parker, "The kind of rapid return-on-investment experienced by Thermo Fisher is a frequent occurrence for our clients. We like to refer to it as instant ROI...this technology immediately impacts the bottom-line."

Thermo Fisher Scientific (NYSE: TMO) is the world leader in serving science, enabling customers to make the world healthier, cleaner and safer. With annual sales of more than \$9 billion, the company employs 30,000 people and serves over 350,000 customers within pharmaceutical and biotech companies, hospitals and clinical diagnostic labs, universities, research institutions and government agencies, as well as environmental and industrial process control settings.

Serving customers through two premier brands, Thermo Scientific and Fisher Scientific, this leading company helps to solve analytical challenges from routine testing to complex research and discovery. Thermo Scientific offers customers a complete range of high-end analytical instruments as well as laboratory equipment, software, services, consumables and reagents to enable integrated laboratory workflow solutions. Fisher Scientific provides a complete portfolio of laboratory equipment, chemicals, supplies and services used in scientific research, safety, healthcare and science education.

Datacraft Solutions (www.datacraftsolutions.com) delivers a revolutionary digital kanban process of automation solutions to lean manufacturers through a secure Internet gateway, eliminating the need to install and maintain a complex IT infrastructure. The company has experienced significant growth in the past two years by eliminating complicated, expensive, time-intensive software implementations as well as extensive training regimens and the need for internal support. Datacraft Solutions' replenishment supply chain digital kanban system allows customers to access and



utilize powerful lean benefits immediately for a low, predictable monthly fee. Services are scalable so manufacturers can design an appropriate digital kanban solution.

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